

'PAY-UP WEEK' IS GREAT SUCCESS

Plan is Described by Charles F. Pye, the Originator.

WAUKON, Iowa, Feb. 22.—"Pay-Up-Week," which started in this town last year is now being taken up enthusiastically by cities throughout the country. So many inquiries come to Charles F. Pye, secretary of the Commercial club and a prize mover in the first "Pay-Up-Week" ever known that he has written a form letter describing the plan. In part, it is as follows:

By Charles F. Pye.

Pay-Up-Week as we carried it on was planned with two ideas mainly in view—First to remedy a bad case of credit accounts. Second, to assist in building up a community habit of annual settlement. Incidentally it caused merchants and others to see the value of a community organization in such work. The method of procedure was very simple. The first move was to enlist the merchants themselves. If they are not dead in earnest any effort will fall flat. Having secured their cooperation the next step was

DRUGS EXCITE YOUR KIDNEYS, USE SALTS

If your Back hurts or Bladder bothers, drink lots of water.

When your kidneys hurt and your back feels sore, don't get scared and proceed to "tend your stomach" with a lot of drugs that excite the kidneys and irritate the entire urinary tract. Keep your kidneys clean like you keep your bowels clean, by flushing them with a mild, harmless salt which removes the body's urinous waste and stimulates them to their normal activity. The function of the kidneys is to filter the blood. In 24 hours they strain from it 500 grains of acid and waste, so we can readily understand the vital importance of keeping the kidneys active.

Drink lots of water—you can't drink too much; also get from salts, take a tablespoonful in a glass of water before breakfast each morning for a few days and your kidneys will act fine. This famous salt is made from the acid of grapes and lemon juice, combined with lithia, and has been used for generations to clean and stimulate clogged kidneys; also to neutralize the acids in urine so it no longer is a source of irritation, thus ending bladder weakness.

Jad Salts is inexpensive; cannot injure; makes a delightful effervescent lithia-water drink which everyone should take now and then to keep their kidneys clean and active. Try this, also keep up the water drinking, and no doubt you will wonder what has become of your kidney trouble and backache.—Adv.

Find 2,000 Year Old Mannikin



MEXICAN MANNIKIN

Here is the oldest American antique known, a stone mannikin dating from 160 B. C., and found by a Mexican peon ploughing his fields in the district of San Andres, Tuxtla. It is of conical shape, in jade or nephrite, about six and a half inches in height and three and three-quarter inches in diameter at the base. On it are carved the glyphs or symbolic figures which were the writing of the ancient Mexicans, and by means which they recorded in stone the history of their race and achievements. But they give no clue to what this figure represents. With the upper part of the head of a man, it combines the bill of a bird and wings cover its sides. It is an idol probably of these ancient people whose forms of worship are still unknown.

a census of the book accounts. The secretary of the club went to each merchant and asked him for the number of book accounts being carried. Based upon these figures we had a little slip printed which was to be enclosed with the statement of account to each customer. Care must be taken to prevent the Commercial organization from becoming a collection agency.

The next move was an appeal through the newspapers to all debtors to settle. In order to keep it on as high a plane as possible little was said about the price feature of the week. The appeal was to honesty and square dealing. First, credit abuse is responsible for high prices, and to some extent for the difference in price between a catalog house and the local merchant. It is unfair to growl about high prices when you owe every man in town. Second, abuse of credit is responsible for the lack of progress in af-

airs. Put what is owed the merchants of any town into the courage of trade and see what possibilities are opened up. \$50,000 in the hands of the business men of a small town makes quite a difference in their attitude toward all movements for the improvement of the town. Third, every man should once a year at least get square with himself and his neighbor. Be able to look the whole world in the face and say, "I owe not any man." At least to make a settlement. Other motives were appealed to among which was, "You expect to pay sometime, why not now and perhaps win a prize."

The window advertising was in the form of large cards calling particular attention to the \$50 in prize money to be paid during the week to those paying their accounts. On the first day of the pay up week we were very careful to have all merchants, etc., settle with one another. The first move was to set the pace and when farmers and mechanics saw a general movement among the merchants to settle with one another, they realized that the movement was undertaken as a settlement day and not a means of inveigling the poor farmer into some scheme.

One payment of an account in full, the customer was given a ticket which was made in duplicate so that each merchant held a duplicate of all tickets given out. This ticket was the chance on the prize money. At the close of the week a drawing was held and the lucky individuals were mailed checks with the thanks and appreciation of the Commercial club.

The week netted over \$50,000 to the merchants immediately concerned and many others paid as a matter of sentiment that we could get no clue of. It was a success because the merchants took hold of the matter earnestly and followed up the plan. Those that did not, got small and slow returns. That our appeal was correctly directed was evidenced by the number of men from long distances that would come to town, go to the bank and draw out a large amount, go from merchant to merchant to settle and then straighten up and say as I heard one of them, "There, I don't owe a dam'd person in the world."

The tickets are a great help and the worst offenders do the most good. Some men will have a whole handful of tickets and exhibit them proudly, saying that the big money is coming to him and remarks of the same kind.

YEGGS RUIN SAFE

Cut Three Big Holes But Leave \$200 in Box.

International News Service: INDIANAPOLIS, Feb. 22.—It was discovered Monday that an amateur burglar had chiseled three holes through the large safe in the Aetna Life Insurance Co. in the Terminal building Sunday or Sunday night. Although one of the holes was big enough to admit a man's body, a tin box containing \$200 was not taken. The safe is ruined.

SPRING OPENING.

Mrs. M. A. Fralick invites you to the first showing of spring millinery and art needlework at which the smartest styles from eastern designers will be displayed; Thursday and Friday, 131 E. Main st. Adv.

Rank of Commodore To Be Restored To United States Navy

International News Service: WASHINGTON, Feb. 22.—Restoration of the rank of commodore in the United States navy is being urged by naval officials, and it is not unlikely that a bill for this will be placed before the present congress. The need of four flag officers to command four divisions of the Atlantic fleet is being pointed to by those that desire the rank restored. Several editorials advocating the return of the rank have been printed in various naval magazines.

The title of commodore, it is pointed out, was distinctively American, as it never existed in any other navy. It was held by some of the most brilliant officers in the history of the United States navy and appeals very strongly to some of the older officers in the service. The rank first became prominent during the war of 1812, and later decays by men that bore it kept the title in great favor until it was abolished at the close of the Spanish-American war.

The re-creation of the grade has been suggested in the consideration of personal legislation at the navy department. It was insisted that the rank was abolished without the approval of the service, and that "commodore" fills a place in the United States navy that cannot be filled by either rear admiral or captain.

There is at present a shortage of the flag officers for the navy, and instead of creating more rear admirals it is insisted that the rank of commodore be reestablished. Commodore corresponds to the grade of brigadier general in the army and is a suitable rank for the commander of a division. It is pointed out that besides the need of four division commanders for the Atlantic fleet, there should be a flag officer for the cruiser squadron and one for the torpedo and submarine flotilla on the Atlantic. With the increase in the number of destroyers and submarines this flotilla will be divided, which will make a command for another flag officer.

On shore there should be a flag officer at the Norfolk, New York, Boston and Philadelphia navy yards, making a total of 12 flag officers for the Atlantic coast and fleet. There is need also, it is pointed out, of flag officers with the Pacific fleet, and at the navy yards, the Asiatic fleet, Pearl Harbor dock, and in the Philippines.

To supply all these commands and at the same time remove the "bump" in the lower grades of the navy, it is urged that the grade of commodore be created, to which captains should be promoted.

WILSON FILES AFFIDAVIT

Name to Go on Iowa Primary Ballot for President.

DES MOINES, Ia., Feb. 22.—Pres't Wilson Monday filed affidavit with W. S. Allen, secretary of state, as candidate for president on the democratic ticket at the presidential preference primary to be held in Iowa April 10.

Spring opening Thursday and Friday, Mrs. M. A. Fralick. Adv.

Butterick Patterns for March are the fashion sensation for Spring, 1916. 15c pattern free with the Spring Fashion Book at 25c

WATCH US GROW

Brandon-Durrell Co.
SOUTHWEST CORNER MICHIGAN ST. and JEFFERSON BLVD.

And while you're in the store spend just a few minutes among the New Suits, New Dresses, New Coats, New Everything.

Each item below is well worth a trip to this Store. Other equally attractive dollar offerings on each of the four big floors. By coming here tomorrow and visiting EVERY floor this will prove to you

A-LONG-TO-BE-REMEMBERED

Dollar Day

WOMEN'S COATS—a final clearing of good warm, all wool garments, mostly black and navy, formerly priced up to \$25.00, all sizes **\$1**

DRESS SKIRTS—black and colors, formerly priced up to \$8.50, while they last **\$1**

CHILDREN'S DRESSES—a lot of pretty new gingham and percale school dresses, sizes 6 to 14; many different styles, up to \$2.00 values **\$1**

NEW SPRING WAISTS—embroidered white organdie, white Habutai Silk, broad colored stripes, over 25 different styles, tomorrow **\$1**

HOUSE DRESSES—light and dark colors, all sizes, assorted styles, regular \$1.00 kind, tomorrow, 2 for **\$1**

KIMONO APRONS—made of good gingham and percale, light and dark colors, with two pockets; assorted styles, full length coverall aprons, 3 for **\$1**

WOMEN'S UNION SUITS—new Spring goods, low neck, no sleeves, knee length, all sizes; perfect fitting, fine 50c gauze lisle garments, silk taped neck and armholes, 3 for **\$1**

SILK HOSE—for women, black and white, all sizes, 3 pairs for **\$1**

KID GLOVES—this is your real opportunity to buy your Easter gloves; fine imported French glove, black, white and all shades, per pair **\$1**

LACE CURTAINS—assorted fine lot suitable for dining, living and bedrooms, a special purchase in NEW assorted patterns, 2 1/2 yards long, dollar day price, per pair **\$1**

BED SPREADS—fringed, assorted new Marseilles patterns, \$1.75 value **\$1**

CENTER PIECES—Battenberg, assorted patterns, \$2.00 kind **\$1**

TURKISH TOWELS—fringed, large size, 12 1/2c value, 12 for **\$1**

TUB SILK WAISTING—27-inch, white fancy woven figured grounds with NEW stripes of all colors and combinations, 3 yards for **\$1**

NEW GEORGETTE CREPES—they make delightful spring and summer dresses and blouses, plain colors and bewitching colored embroidered figures and tiny floral designs, 2 yards for **\$1**

SWISS FLOUNCINGS—wide assortment of NEW 1916 patterns, 18 inch embroideries, 3 yards for **\$1**

ALLOVER LACES—just when they are in great demand for blouses and trimming the new silk dresses, here comes this opportunity to buy lovely \$1.50 allover, per yard **\$1**

100 PIECES DRESS GOODS—42 to 54 inch, all the most desirable weaves such as poplin, French serge, taffetas, gabardine, melrose, storm serge, Henrietta, in black, navy and all Spring shades, also popular fancy checks, regular \$1.00 fine all wool dress goods, 2 yards for **\$1**

MANY PEOPLE DON'T KNOW

A sluggish liver can cause a person an awful lot of misery. Spells of dizziness, headaches, constipation and biliousness are sure signs that your liver needs help. Take Dr. King's New Life Pills and see how they help tone up the whole system. Fine for the stomach too. Aids digestion, purifies the blood and clears the complexion. Only 25c at your Drugist.—Adv.

SHERMAN'S PATENT'S

Successor to Wilhelm's READY-TO-WEAR FOR WOMEN Special Values. Suits at \$15.00 to \$25.00.

And Trade Marks Obtained in all Countries. Advice Free. GEO. J. OLSCH, Registered Patent Att'y, 711-712 Studebaker Bldg., South Bend, Ind.

If you burn coke, burn the best. Furnace size \$6.50 per ton. Sam'l C. Loomis & Sons, Bell 74, Home 5074.—Adv.

Try a loaf of genuine old style Salt Rising Bread. It's good—you can smell and taste it. South Bend Bread Co.—Adv.



Read NEWS-TIMES Want Ads

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These Prices are Good All this Week

—And then, our BIG 4 SALE comes to an end; we will move into our NEW STORE.

Now, all suits and overcoats have been divided into two price classes. Everything must go at one of these figures. There are some exceptional bargains awaiting you; but remember, you only have the balance of this week to get suits or overcoats at—



Specials for Dollar Day

Shirt values to \$2.50, for **\$1.00**
Hats, \$2.00 and \$3.50 values **\$1.00**

50c Silk Hose, 3 pairs **\$1.00**
25c Silk Lisle Hose, 6 pairs **\$1.00**
\$1.25 Union Suit and 25c pair Hose **\$1.00**
\$1.50 Flannel Shirts for **\$1.00**
Shirts a little soiled, \$1.50 and \$2.00 values, two for **\$1.00**
Shoes, \$3.50 and \$4.00 values, choice per shoe **\$1.00**

\$1.00 Specials in Children's Department

6 pairs 25c Black Cat hose **\$1.00**
2-50c waists **\$1.00**
2-1.00 waists **\$1.00**
4 pairs knee pants, \$1.00 and \$1.50 values **\$1.00**
56 suits, \$1.00 coats, \$1.00 pants, Wash suits, \$1.50 and \$2.00 values **\$1.00**
\$1.50 and \$2.00 sweat-ers **\$1.00**
2-1.00 rompers for \$1 **\$1.00**
3-50c rompers, \$1.00 **\$1.00**
4-50c waists, little soiled **\$1.00**
\$1.50 and \$2.00 value knicker pants, \$1.00 **\$1.00**
25 children's spring top coats, values up to \$5.00 **\$1.00**

Fancy Vests, values up to \$3.50, your choice, 2 for **\$1.00**
Stiff Bosom Shirts and soiled Shirts, values up to \$1.50, Your choice 4 for **\$1.00**
Pajamas, values \$1.50 and \$2.00 **\$1.00**
Broken lots in Kid Gloves, \$1.50 and \$2 values **\$1.00**

The Vernon Clothing Co. C. B. STEED Mgr.

11.48 or 15.48
or

These are the two prices at which we are closing out all suits and overcoats left in our stock.

The \$11.48 bargains include all suits and overcoats in original values of \$18.50, \$20.00 and \$22.50. We are going to let you have your choice of the entire assortment of these high-class garments at the almost unheard of price of \$11.48.

At the other figure you will find suits and overcoats of original \$25.00, \$27.50 and \$30.00 values. There are some big values here—some very attractive designs and patterns—you may be able to find just what you want. Think of it, your choice of such values at a price of \$15.48 for any suit or overcoat. Think of it—original \$25.00, \$27.50 and \$30.00 values going at \$15.48.

This is by all means, South Bend's greatest opportunity to secure high grade merchandise AT ROCK BOTTOM FIGURES.

Genuine Bargains

—at—

Landon Drug Co. FREE

A 10c box Waneta Foot Tablets for tired, aching, tender feet with every \$1.00 purchase.

FOR THE TEETH.

Tooth Brush Value 25c
Peredix Tooth Paste 25c
12 Yd. Spool Dental Floss 15c
Boro Glycol for Pyorrhea 50c
One Tooth Brush Holder 10c

All for One Dollar. **\$1.35**

FOR THE HAIR.

1 Bottle A. D. S. Hair Tonic 50c
1 Box Shampoo Pearls 25c
1 Bottle Vogue Brillantine 25c
1 Ivory Comb 50c

All for One Dollar. **\$1.35**

FOR THE LADY.

1 Jar Peroxide Cream 50c
1 Box Vogue Rice Powder 50c
1 Wool Powder Puff 25c
1 Dainty Powder Puff Bag 15c

All for One Dollar. **\$1.40**

FOR GENTLEMEN.

1 Bottle Lilac Toilet Water 65c
1 Can Vogue Talcum Powder 25c
1 Tube Shaving Cream 25c
1 Cake Peroxide Soap 25c
1 Styptic Stick 10c

All for One Dollar. **\$1.50**

\$1.50 Fountain Pens **\$1**
\$1.00 Purse and 50c Knife **\$1**
\$1.50 Ft. Syringe **\$1**
\$1.50 Hot Water Bottle **\$1**
3 Pair 50c Rubber Gloves **\$1**
\$1.50 Razor Straps **\$1**
Two \$1.00 Bottles Burdock Tonic **\$1**

A 9 piece Casserole Set, value at \$2.00 **\$1.00**
3 pounds Chocolate Nut Meats, value at 65c lb **\$1.00**

Landon Drug Co.

236 SOUTH MICHIGAN ST.

We Check Your Parcels Free at Our Store.